QPR for FY 2023-24 for Provincial Public Entity Institution of KwaZulu-Natal Trade and Investment of location KwaZulu Natal as of ( Monday, May 6, 2024 1:10:55 PM

												Out	arter - 4			A	nnual Performance	
Frequency	Programme	Sub Programme	Indicator	Indicator Type	Output	DataType	MTSF Priority	Provincial Priority	Cluster	Audited outcome FY 2022 - 23	Target Q4	Actual Ouput Q4		Corrective Action Q4	Annual Target		Reason for Deviation	Corrective Action Audited Annual Peformance
Annually	Programme 1: Investment Promotion	Programme 1: Investment Promotion	1.3 Number of investment opportunities facilitated for		Not Applicable		Priority 7: A better Africa and the World	Growing the	The Economic Sectors, Employment and						25	28		The target has been exceeded, therefore no corrective action needed.
	Programme 2: Destination Marketing	Programme 2: Destination Marketing	priority groups.  2.2 Number of international investment conferences	Non-Standardized		Number	Priority 2: Economic Transformation And	Economy d Growing the	Infrastructure Development cluster The Economic Sectors, Employment and						2	3		
	Programme 3: Export Development and	Programme 3: Export Development and	coordinated in the province.  3.1 Rand value increase in the turnover of KZN exporters	Non-Standardized	Not Applicable	Number	Job Creation Priority 2: Economic Transformation And	Economy d Growing the	Infrastructure Development cluster The Economic Sectors, Employment and						50000000	62613200	international investment events. This This result was due to the facilitation	No corrective action required since
	Promotion	Promotion	assisted.  3.2 Number of jobs created by KZN exporters assisted	Non-Standardized	Not Applicable	Number	Job Creation Priority 2: Economic Transformation And	Economy d Growing the	Infrastructure Development cluster The Economic Sectors, Employment and						110	271	of participation of exporters in several 271 jobs were created due to increase	No corrective action required since
	Programme 5: Strategy and Operations	One Stop Shop	5.5 Number of Catalytic Projects facilitated through project	Non-Standardized		Number	Job Creation Priority 2: Economic Transformation And	Economy	Infrastructure Development cluster The Economic Sectors, Employment and						4	8	in exports which represents 246% There were a lot more facilitation	the target has been exceeded.  No corrective action required as the
			brokering support interventions.  5.6 Number of satellite District One Stop Shops		Not Applicable	Number	Job Creation Priority 2: Economic Transformation And	Economy	Infrastructure Development cluster The Economic Sectors, Employment and						3	3	interventions requested of the One	
		Programme 5: Strategy and Operations	established. 5.2 Percentage of risks identified that are properly		Not Applicable	Percentage	Job Creation Priority 1: A Capable, Ethical and	Economy Build a caring and	Infrastructure Development cluster The Economic Sectors, Employment and						05	92		the annual target has been met. The team is discussing ways of raising
		Frogramme 3. Strategy and Operations	mitigated or resolved	Non-Standardized	тос принавис	1 Crcmage	Developmental State	incorruptible	Infrastructure Development cluster								mainly driven by the fact that some of	funds through strategic partnerships
			5.3 Improvement on B-BBEE rating for TIKZN.	Non-Standardized	Not Applicable	Text	Priority 1: A Capable, Ethical and	Build a caring and	The Economic Sectors, Employment and						Level 4	Level 4	No deviation as the target has been	formed, in order to ensure that some No corrective action required.
							Developmental State	incorruptible government	Infrastructure Development cluster								achieved.	
	Programme 6: Knowledge Management	Programme 6: Knowledge Management	6.1 Number of investment projects packaged.		Not Applicable	Number	Priority 2: Economic Transformation And Job Creation	Economy	The Economic Sectors, Employment and Infrastructure Development cluster						8	8	The target has been met and as such there is no deviation.	no corrective action required as the target has been met.
			6.4 Number of policy advocacy initiatives facilitated		Not Applicable	Number	Priority 7: A better Africa and the World	Build a Peaceful Province	The Economic Sectors, Employment and Infrastructure Development cluster						4	6	There were additional requirements for policy advocacy initiatives which No variance	
	Programme 7: Support Services	Human Resources	7.4 Number of performance reports tabled at Moderation Committee	Non-Standardized	Not Applicable	Number	Priority 1: A Capable, Ethical and Developmental State	Build a caring and incorruptible	The Economic Sectors, Employment and Infrastructure Development cluster						1	1	No variance	No corrective action required as the target has been met
		Programme 7: Support Services	7.1 Number of Clean Audit Opinions.	Non-Standardized	Not Applicable	Number	Priority 1: A Capable, Ethical and	government Build a caring and	The Economic Sectors, Employment and						1	1	The team was able to achieve a clean	
							Developmental State	incorruptible	Infrastructure Development cluster								audit for the 2022/23 financial year. Processes have been put in place to	
			7.2 Percentage of audit findings resolved prior to annual AG Audit.	Non-Standardized	Not Applicable	Percentage	Priority 1: A Capable, Ethical and Developmental State	Build a caring and incorruptible	The Economic Sectors, Employment and Infrastructure Development cluster						95	75	The target has not been met by the	There have been plans put in place to ensure this is resolved. This is now a
								government										standing agenda item at both MANCO
Quarterly	Programme 1: Investment Promotion	Programme 1: Investment Promotion	1.1 Rand value of new fixed investment (domestic and foreign) commitments, in the province, facilitated through	Non-Standardized	Not Applicable	Number	Priority 7: A better Africa and the World	Economy	The Economic Sectors, Employment and Infrastructure Development cluster		625000000	4492561000	output is the property development	A continuous improvement of quality projects added on the	2500000000	6397761000		
			targeted investment support										of 15ha Eldorado Estate with R4b. Steel beneficiation project is also	pipeline needs to be maintained				
													main contributor with FDI value of R250m.					
								1										
								1										
			1.2 Number of potential new jobs facilitated through	Non-Standardized	Not Applicable	Number	Priority 2: Franchis Transformation An-	d Inh Creation	The Economic Sectors, Employment and		875	2070	Construction project of an extato	A continuous improvement of	3500	4870	1	
			1.2 Number of potential new jobs radiitated through targeted investment support.		Not Applicable		Priority 2: Economic Transformation And Job Creation		Infrastructure Development cluster				Construction project of an estate tends to create more jobs during the construction phase and this					
								1					development with create 650	present needs to be maintained	-			
								1					permanent jobs over and above 1800 temporary jobs during phase 1. the					
	Programme 2: Destination Marketing	Programme 2: Destination Marketing	2.1 Number of international trade & investment platforms	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		s	3	steel production project is also a The Destination Marketing Manager	Collaboration with other	20	10		
			hosted.				Job Creation	Economy	Infrastructure Development cluster				position is currently vacant. This hindered the team's ability to deliver	business units and entities will				
													on this target resulting in only three activities carried out instead of five.	be filled.				
													activities carried out instead of five.					
	Programme 3: Export Development and	Programme 3: Export Development and	3.3 b) Percentage of emerging companies capacitated for export within priority group	Not Applicable	Not Applicable	Percentage	Priority 2: Economic Transformation And Job Creation	d Growing the Economy	The Economic Sectors, Employment and Infrastructure Development cluster		60	78%	Quarter 4 target exceeded due to collaboration with Energy wise	Annual target exceeded by 2%.	60	33		
	Promotion	Promoton	export within priority group				Jub Creation	Economy	illiastructure beverupilierit custer				Academy on quality training for					
													emerging exporters.					
			3.3 a) Number of emerging companies capacitated for export readiness	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And Job Creation	d Growing the Economy	The Economic Sectors, Employment and Infrastructure Development cluster		10	27	collaboration with Energy wise	Annual target exceeded by 56%.	45	70		
													Academy on quality training for emerging exporters.					
			3.4 Number of companies that have participated in trade	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		10	1	Quarter 4 target not achieved due to	Annual tarnet evreeded by	77	171		
			related events in targeted markets				Job Creation	Economy	Infrastructure Development cluster				limited budget however annual target exceeded.	122%.				
													exceeded.					
			3.5 Number of Exporters capacitated.	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And Job Creation	<ul> <li>Education and Skills</li> <li>Development</li> </ul>	The Economic Sectors, Employment and Infrastructure Development cluster		13	10	Q4 target was not met due to the early completion on the Business	Annual target exceeded by 21%.	53	64		
													Mentorship programme for TPT beneficiaries, which saw some					
			3.6 Number of Trade related enquiries facilitated to	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		15	39	companies completing this course in Quarter 4 target exceeded due to the	Annual target exceeded by 4%.	SS	58		
			completion				Job Creation	Economy	Infrastructure Development cluster				follow up on the closure of enquiries and leads worked previously.					
													and alous worked previously.					
	Programme 4: Business Retention and	Programme 4: Business Retention and Expansion	4.1 Number of businesses supported through business	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		25	23	'TIKZN, through its company	Although the Q4 target was not	100	125		
	Expansion		retention interventions.				Job Creation	Economy	Infrastructure Development cluster				engagement plan, was able to offer support to companies related to	met by the unit, it is important to note that the annual target				
								1					various matters e.g. challenges with water, challenges with electricity	has been exceeded.				
													supply, access to finance, access to incentives etc. The target for the					
													quarter was not met due to					
			4.2 Rand value of expansion and retention projects	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		250000000	534000000	TIKZN facilitated strategic	No corrective action required	1000000000	119000000		
			committed through targeted business expansion and retention support activities.				Job Creation	Economy	Infrastructure Development cluster				interventions to support companies with company expansions.	since this target has been exceeded.				
								1										
								1										
																	<u> </u>	<u> </u>
			4.3 Number of jobs from targeted expansion and retention support interventions	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And Job Creation	d Job Creation	The Economic Sectors, Employment and Infrastructure Development cluster		450	476	TIKZN facilitated strategic interventions to support companies	No corrective action required since this target has been	1800	2983		
			<u>-</u>					1					with company expansions which supported high job retention.	exceeded.				
													supported right job recention.					
								1										
								1										
			4.4 Number of technical lessiness su	Non-Standar	Not Applicat *-	Number	Dringity 2: Eromannia Yea	d Growing the	The Economic Sections Constraint		2	5	TH7N collaborated with the second	No correction action	12	10		
			4.4 Number of technical business support programmes implemented	Non-Standardized	NOT Applicable	Number	Priority 2: Economic Transformation And Job Creation	d Growing the Economy	The Economic Sectors, Employment and Infrastructure Development cluster		3	3	TIKZN collaborated with other TIKZN business units and strategic	since this target has been	12	10		
								1					economic development partners to implement business development	exceeded.				
													and technical support to KZN businesses.					
			4.5 Number of localisation initiatives facilitated.	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and		1	5	TIKZN facilitated strategic business	No corrective action required	3	10	1	
							Job Creation	Economy	Infrastructure Development cluster				linkages opportunities to create localization opportunities for KZN	since this target has been exceeded.				
													businesses.					
	Programme 5: Strategy and Operations	One Stop Shop	5.4 Number of strategic project interventions processed by	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	The Economic Sectors, Employment and Infrastructure Development cluster		6	8	The target has been met and	There is no corrective action	24	30		
			the One Stop Shop.				Job Creation	Economy	IIIIIasu ucture Development cluster				exceeded, as we processed more strategic interventions during Quarter	required as the target has been exceeded.				
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	Programme 5: Strategy and Operations	5.1 Number of strategic partnerships facilitated	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And Job Creation	Growing the Economy	he Economic Sectors, Employment and ofrastructure Development cluster		1	1	The target for the quarter has been met	None required at present.	4 5					
Programme 6: Knowledge Management	Information Technology	6.5 Number of business improvement digitisation	Non-Standardized	Not Applicable	Number	Priority 1: A Capable, Ethical and	Build a caring and	he Economic Sectors, Employment and		1	2	There were additional business requirements which the team had to	No corrective action required	4 5					
		initiatives implemented				Developmental State	incorruptible government	nfrastructure Development cluster				requirements which the team had to deliver during this quarter resulting in	since this target has been						
							government					the team exceeding the target for the	exceeded.						
												quarter.							
		6.6 Number of ICT Infrastructure Solutions implemented.	d Non-Standardinad	Not Applicable	Monthead	Priority 1: A Capable, Ethical and	Build a caring and	he Economic Sectors, Employment and			2	The cold recorded the terret for the	No exception action conviced	2 10					
		6.6 Number of ICI Illinastructure solutions implemented.	. Non-standardized	Not Applicable	Nullibel	Developmental State	incorruptible	nfrastructure Development cluster		-	3	The unit exceeded the target for the year mainly due to additional	since this target has been	2					
							government					infrastructure solutions implemented							
												by the unit.							
		6.7 Percentage ICT reliability	Non-Standardized	Min	Percentage	Priority 1: A Capable, Ethical and Developmental State	Build a caring and incorruptible	he Economic Sectors, Employment and nfrastructure Development cluster		90	100%	The team has upped its ante in ensuring that they improve on the ICT	No corrective action required	90 99	.6				
						Developilieriai state	government	mastructure beverupment cluster				reliability. This has paid off as evident	since target has been exceeded.						
												in the team achieving 100% reliability							
												in Q4.							
	Programme 6: Knowledge Management	6.2 Number of comprehensive Sector studies developed	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	1 Growing the	he Economic Sectors. Employment and		4	6	Reason for variance is that there	There is no remedial action	14 11				+	
	riogramme of movedge management	and disseminated.	Teori Standardized	Not Applicable	Humber		Economy	nfrastructure Development cluster		[		were additional requests from	required.	1-7					
		6.3 Number of economic reviews produced and	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	Growing the	he Economic Sectors, Employment and		5	4	The target was not met for the year mainly driven by the fact that the	Even though the team has not	20 21					
		disseminated.				Job Creation	Economy	nfrastructure Development cluster				mainly driven by the fact that the studies were loaded in the first three	met this target for the quarter,						
												quarters of the year.	year. The team will ensure that						
													going forward the team will						
													ensure they improve on their						
													planning so these studies are evenly spread-out throughout						
													the year.						
Programme 7: Support Services	Human Resources	7.5 Percentage of training interventions implemented	Non-Standardized	Not Applicable	Percentage	Priority 3: Education, Skills And Health	Education and Skills	he Economic Sectors, Employment and		23	13%	Budgetary constraints limited the		95 10	8				
							Development	nfrastructure Development cluster				implementation of planned interventions.	training						
			1	1					1	1		Automorie-							
				1	1													1	
		7.6 Number of organisational development programmes	s Non-Standardized	Not Applicable	Number	Priority 3: Education, Skills And Health	Education and Skills	he Economic Sectors, Employment and		1	1	The intervention implemented was	No corrective action required	4 6			1		
		implemented.	1	1			Development	nfrastructure Development cluster	1	1		planned for this quarter, the target was achieved.	since this target has been met.						
			1	1					1	1		was dutieves.							
		7.7 Number of legislated compliance documents	Non-Standardized	Not Applicable	Number	Priority 1: A Capable, Ethical and	Build a caring and	he Economic Sectors, Employment and		1	1	The target has been met	No corrective action required	2 1	-				
		submitted.		1		Developmental State	incorruptible	nfrastructure Development cluster		1			since the unit has met this					1	
				1			government			1			sarget.					1	
			1	1					1	1									
				1	1														
		7.8 Number of compliance initiatives implemented.	Non-Standardized	Not Applicable	Number	Priority 1: A Capable, Ethical and	Build a caring and	he Economic Sectors, Employment and		1	4	The target was exceeded for the quarter mainly due to additional	No corrective action required	3 6					
						Developmental State	incorruptible	nfrastructure Development cluster					since the unit has exceeded this						
	Marketing and Communications	7.9 Number of marketing initiatives in support of the	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	government d Growing the	he Economic Sectors, Employment and		29	20	compliance initiatives being TIKZN strategic partnership	The target has been exceeded	116 11	9			+	
		organisation				Job Creation	Economy	nfrastructure Development cluster				engagements resulted in	for the year, therefore no						
												collaborations in the development	corrective action required.						
												and execution of events and initiatives aimed at driving							
												awareness, consideration and usage							
												of the entities services. Budget issues							
												remain a major concern for the							
												organization which has resulted in the unit not meeting this target for							
												the quarter.							
		7.10 Number of strategic stakeholder engagements held.	i. Non-Standardized	Not Applicable		Priority 2: Economic Transformation And		he Economic Sectors, Employment and		3	4		No intervention required since	12 22					
						Job Creation	Economy	nfrastructure Development cluster				engagements resulted in collaborations in the development	this target has been exceeded.						
												and execution events and initiatives							
												aimed at driving awareness,							
												consideration and usage of the							
		7.11 Number of PR Initiatives undertaken	Non-Standardized	Not Applicable	Number	Priority 2: Economic Transformation And	d Growing the	he Economic Sectors, Employment and		9	13	TIKZN strategic partnership	No intervention required as	38 5:					
						Job Creation	Economy	nfrastructure Development cluster				engagements resulted in collaborations in the development	variance is positive and expected from outcomes derived from	1 1					
												and execution events and initiatives	exceeding marketing and						
												aimed at driving awareness,	stakeholder engagement						
												consideration and usage of the entities services. This resulted in	targets.						
												increase in content generated to							
	Programme 7: Support Services			Min	Percentage	Priority 1: A Capable, Ethical and	Build a caring and	he Economic Sectors, Employment and		95	100%	The company has achieved its set	No corrective action required.	95 99					
	1	7.3 Percentage of payments made within 30 days	Non-Standardized				incorruptible					target and exceeded by 5%	1						
		7.3 Percentage of payments made within 30 days	Non-Standardized			Developmental State		nfrastructure Development cluster											
		7.3 Percentage of payments made within 30 days	Non-Standardized			Developmental State	government	nfrastructure Development cluster											
Programme 8: International Relations (Gaut	ene Programme 8: International Relations (Gauten			Not Applicable	Number	Developmental State	government			9	10	The partner to deliver model has		45 41					
Programme 8: International Relations (Gaut Office)	eng Programme 8: International Relations (Gauten Office)			Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And Job Creation	government	nfrastructure Development cluster the Economic Sectors, Employment and infrastructure Development cluster		9	10	The partner to deliver model has worked well for the Gauteng office.	relationships with private and	45 49					
Programme 8: International Relations (Gaut Office)	Programme 8: International Relations (Gauten Office)			Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And	government  d Growing the	he Economic Sectors, Employment and		9	10	worked well for the Gauteng office. Through the strategic partnerships	relationships with private and public stakeholders to promote	45 46					
Programme 8: International Relations (Gaut Office)	eng Programme S: International Relations (Gauten Office)			Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And	government  d Growing the	he Economic Sectors, Employment and		9	10	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to	relationships with private and public stakeholders to promote KZN as a premier investment	45 44					
Programme 8: International Relations (Gaut Office)	eng Programme 8: International Relations (Gauten Office)			Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And	government  d Growing the	he Economic Sectors, Employment and		9	10	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to	relationships with private and public stakeholders to promote	45 41					
Programme 8: International Relations (Gaud Office)	eng Programme 8: International Relations (Gauten Office)	ng 8.1 Number of Qualified leads generated.	Non-Standardized			Developmental State  Priority 2: Economic Transformation And Job Creation	government  d Growing the Economy	he Economic Sectors, Employment and Ifrastructure Development cluster		9	10	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the	relationships with private and public stakeholders to promote KZN as a premier investment destination.	45 41					
Programme E: International Relations (Gaud Office)	eng Programme 8: International Relations (Gauten Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate	Non-Standardized	Not Applicable  Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And Job Creation  Priority 2: Economic Transformation And Priority 2:	government  d Growing the Economy  d Growing the	he Economic Sectors, Employment and firststructure Development cluster the Economic Sectors, Employment and		9	10 S	worked well for the Gauteng office. Through the strategic partnership forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with	45 44 20 2:					
Programme 8: International Relations (Gad Office)	eng Programme 8: International Relations (Gautenn Office)	ng 8.1 Number of Qualified leads generated.	Non-Standardized		Number	Developmental State  Priority 2: Economic Transformation And Job Creation	government  d Growing the Economy  d Growing the	he Economic Sectors, Employment and Ifrastructure Development cluster		9	5	worked well for the Gauteng office. Ihrough the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps	relationships with private and public stakeholders to promote K2N as a premier investment destination.  Continuous engagements with public and private stakeholders	45 46 20 22					
Programme E: International Relations (Gad Office)	eng Programme 8: International Relations (Gauten Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate	Non-Standardized		Number	Developmental State  Priority 2: Economic Transformation And Job Creation  Priority 2: Economic Transformation And Priority 2:	government  d Growing the Economy  d Growing the	he Economic Sectors, Employment and firststructure Development cluster the Economic Sectors, Employment and		9	5	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps and private sector.	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with	45 44 20 2:					
Programme 8: International Relations (Gad Office)	erg Programme 8: International Relations (Gauter Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate	Non-Standardized		Number	Developmental State  Priority 2: Economic Transformation And Job Creation  Priority 2: Economic Transformation And Priority 2:	government  d Growing the Economy  d Growing the	he Economic Sectors, Employment and firststructure Development cluster the Economic Sectors, Employment and		9	5	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps and private sector.	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with public and private stakeholders to ensure TIKZN can partner or host with facilitation of strategic events aligned with our	45 44 20 22					
Programme E: International Relations (Gad Office)	eng Programme 8: International Relations (Gauten Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate	Non-Standardized		Number	Developmental State  Priority 2: Economic Transformation And Job Creation  Priority 2: Economic Transformation And Priority 2:	government  d Growing the Economy  d Growing the	he Economic Sectors, Employment and firststructure Development cluster the Economic Sectors, Employment and		9	5	worked well for the Gauteng office. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps and private sector.	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with public and private stakeholders to ensure TIKZN can partner or host with facilitation of strategic	20 2:					
Programme 8: International Relations (Gad Office)	erg Programme 8: International Relations (Gauter Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate awareness	Non-Standardized  Non-Standardized	Not Applicable	Number	Developmental State Palority 2: Economic Transformation Ansibility Continue India Creation Palority 2: Economic Transformation Ansibility Creation India Creation	government  d Growing the Economy  d Growing the Economy	he Economic Sectors, Employment and finastructure Development cluster the Economic Sectors, Employment and finastructure Development cluster		9	5	worked well for the Gautine giffice. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps and private sector.	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with public and private stakeholders to ensure RIZCX can partner or host with facilitation of strategic events aligned with our mandate.	45 4i					
Programme E: International Relations (Gaud Office)	eng Programme 8: International Relations (Gauten Office)	ng 8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate	Non-Standardized  Non-Standardized	Not Applicable	Number	Developmental State Palority 2: Economic Transformation Ansibility Continue India Creation Palority 2: Economic Transformation Ansibility Creation India Creation	government  d Growing the Economy  d Growing the Economy	he Economic Sectors, Employment and finastructure Development cluster the Economic Sectors, Employment and finastructure Development cluster		5	5	worked well for the Gauting offlice. Through the strategic partnerships forged, the team was able to participate in different platforms which made it possible for the unit to generate additional leads for the Target met due to strategic relationships with diplomatic corps and private sector.  Target met due to events.	relationships with private and public stakeholders to promote KZN as a premier investment destination.  Continuous engagements with public and private stakeholders to ensure TIXZN can partner or host with facilitation of strategic events aligned with our mandate.  Continuous engagements with	25 21 22 15 15 15 15 15 15 15 15 15 15 15 15 15					
Programme E: International Relations (Gaud Office)	eng Programme 8: International Relations (Gauten Office)	8.1 Number of Qualified leads generated.  8.2 Number destination marketing activations to generate awareness.  8.3 Number of international relations programmes.	Non-Standardized  Non-Standardized	Not Applicable	Number	Developmental State  Priority 2: Economic Transformation And Job Creation  Priority 2: Economic Transformation And Priority 2:	government  d Growing the Economy  d Growing the Economy	he Economic Sectors, Employment and finastructure Development cluster the Economic Sectors, Employment and finastructure Development cluster		5	5	worked well for the Gauting office. Through the strategic partnerships forged, the team was able to participate in different platforms which make it possible for the unit to Target met dut to strategic relationships with diplomatic corps and private sector.  Target met dus to events emplemented in partnership with strategic relationships with diplomatic corps and private sector.	relationships with private and public stakeholders to promote ICXN as a premier investment destination.  Continuous engagements with public and private stakeholders to ensure TIEXX can partner or too stave TIEXX can partner or too stave TIEXX can partner or mandate.  Continuous engagements with public and private stakeholders to the continuous engagements with public and private stakeholders to the continuous engagements with public and private stakeholders to the continuous engagements with the continuous engagements with public and private stakeholders to the continuous engagements with public continuous engagements with public continuous engagements with public continuous engagements with public continuous engagements engageme	25 di 22 di 25 di					
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